#### CALIFORNIA STATE LOTTERY COMMISSION

Minutes – June 26, 2009 Sacramento, California

#### 1. Call to Order

Chairperson John Mass called the public meeting of the California State Lottery Commission to order at 9:02 a.m. at the California State Lottery Headquarters, 600 North 10<sup>th</sup> Street, Sacramento, CA 95811.

# 2. Pledge of Allegiance

John Mass led the Pledge of Allegiance.

## 3. Roll Call

Mass asked Mary Montelongo to call the roll.

#### Commission Members Present:

Commissioner C. C. Yin Commissioner Cynthia Flores Chairman John Mass

#### **CSL Staff and presenters:**

Joan Borucki, Director

Sylvia Cates, Chief Legal Counsel

Linh Nguyen, Chief Deputy Director

Richard Woonacott, Deputy Director of Legislative and External Affairs

Liz Furtado, Senior Marketing Specialist

Terry Murphy, Deputy Director of Operations

Michael Brennan, Deputy Director Sales/Marketing

Michael Ota, Deputy Director of Finance

Bill Hertoghe, Deputy Director of Security/Law Enforcement

Mary Montelongo, Assistant to the Commission

Stephanie Greenlee, Recording Secretary

# 4. Consider Approval of the Agenda

Mass asked if any of the Commissioners wanted to make changes to the June 26, 2009 agenda as proposed. Yin moved to approve the agenda. Seconded by Flores. The motion passed unanimously (3-0).

# 5. Approval of Minutes

Mass asked if there were any additions or corrections to the May 13, 2009 minutes. Flores moved to approve the May 13, 2009 minutes. Seconded by Yin. The motion passed unanimously (3-0).

# 6. Commission Liaison Reports

#### **Commissioner Flores:**

As Education Liaison, staff updated Flores on the following: In June, updated memorandums were sent to all the Lottery's stakeholders including the educational community. The memorandums provided information on California's newest millionaires who collected a third of the MEGA Millions'® \$227 million jackpot, information on the monthly Scratchers® and voided Scratchers samples were sent. Four new Scratchers games released included the new Replay program logo, which gives players more chances to win. All non-winning Scratchers tickets containing the Replay logo can be entered into a drawing to win additional prizes. The program has generated thousands of visitors to the my.calottery.com Web site.

Flores provided an update on the outreach events to include the following: The Lottery was a proud sponsor of the Department of Education's 2009 Distinguished School Awards Ceremony held May 29 at the Disneyland Hotel. Flores and Director Joan Borucki attended the event that included honors to 257 California middle and high schools. Dates have been scheduled for the Lottery's upcoming education outreach with the Los Angeles Dodgers and the San Francisco Giants. At the June 9 Dodgers game, State Superintendent of Public Instruction Jack O'Connell and the Lottery honored two Teachers of the Year and placed their names on the Jumbo-Tron. The Lottery provided up to 20,000 SuperLOTTO Plus® coupons at the entrance of the park. Superintendent Jack O'Connell and the Lottery will honor the 2009 California Distinguished Schools at the July 7 Giants game. The Department of Education will select several of these schools to attend and the Lottery will provide 20,000 SuperLOTTO Plus coupons at the entrance of the park. On August 27, the Teachers of the Year will again be honored at the Giants game with their names appearing on the Jumbo-Tron. The Lottery has partnered with five more baseball teams; Anaheim Angels, Oakland A's, Fresno Grizzlies, Sacramento River Cats, and the San Diego Padres. The dates for the games have yet to be determined.

## **Commissioner Yin:**

Yin provided an update on the State Controller's Office that included the following: Prize Validation Process Audit work began in March 2009 and was completed May 7. The target date for the draft report is June 2009. Scientific Games International Scratchers Tickets Printer Contract #9513 Audit's work began May 18 and is expected to be completed by September 2009. Once the audit is completed, the other two Scratchers printer contracts, Pollard Banknote Limited Partnership and GTECH, will also be audited. The Third Quarter Transfer Report Analysis work began June 1 and is expected to be completed by late August 2009.

Audit work with KPMG included: Prize Liability Agreed Upon Procedures for the Quarter Ending March 31, 2009. Work began on May 26 and is estimated for completion in July 2009. The Financial Statement Audit as of June 30, 2009's interim audit fieldwork started on June 8 and the report is scheduled to be completed by October 15, 2009.

Yin reported on the Lottery's Internal Audits that included the Security Audit of Lottery Operations. Work began in April and is estimated for completion in September and a target date for the report is October 2009. Lastly, the Audit Committee met briefly on May 13. Yin thanked the members of the committee; Commissioner Cynthia Flores, Chief Counsel Sylvia Cates, and Chief of Internal Audits, Roberto Zavala. Progress has been made in finalizing the Audit Committee charter to set up the rules and policies. At the next scheduled meeting, the Audit Committee will vote to formally adopt the charter.

#### **Chairman Mass:**

As Procurement Liaison, Mass was briefed by staff and requested approval on the following items: To amend the contract with Infiniti Consulting Group for consultant services; To award an Interagency Agreement to the Department of Technology Services (DTS) to provide data processing services; To award an Interagency Agreement to the Department of Alcohol and Drug Programs (ADP) to maintain the Lottery's problem gambling helpline; To obtain a Solicitation Brief to request approval to release a competitive solicitation to procure a contractor for Public Website Redesign Services to the Lottery; To obtain a Solicitation Brief to request approval to release a competitive solicitation to procure a contractor for Waste Disposal, Shredding and Recycling Services to the Lottery; and to award a contract with Legal Services of Manatt, Phelps & Phillips to provide legal services in the lawsuit of CASE v. Schwarzenegger, et al.

As Marketing Liaison, Mass was updated on the 2009 Baseball Sponsorships with the LA Dodgers, Oakland A's, SF Giants, Anaheim Angels, San Diego Padres, Sacramento River Cats, and the Fresno Grizzlies including signage, consumer promotions, and honoring education in stadium events. The Lottery will have a sponsorship with LA Live, which is Los Angeles' newest downtown destination. Anchored by the Staples Center and the LA Convention Center and the Nokia Live Theatre, the Lottery brand will be viewed by an estimated 20 million visitors annually. The sponsorship includes five-30 second Lottery TV spots per hour on 17 LED digital boards running 20 hours a day. Finally, Mass reported that the SuperLOTTO Plus "Only" campaign continues posing the question, "Isn't any jackpot worth playing for?" Media support includes; TV, Radio, Traffic ID's, Outdoor Boards, Grocery and Gas Station Screens, and in Cinemas throughout the state through June 28.

# 7. Director's Report

# a. Sales and Budget Update

Joan Borucki, Director, provided an update on the sales projection through the end of May. Total fiscal year sales through April 30 were over \$2.48 billion which represents only a 3.7 percent decline compared to sales through the first 11 months of last fiscal year. Staff is projecting that the year-end sales total will be higher than the revised budget that was adopted in March of \$2.89 billion. Sales are projected to be at least \$2.95 billion for the fiscal year-end, which is about \$60 million more than what staff thought.

Scratchers tickets, with the success of the Make Me a Millionaire® ticket, the addition of an additional \$5 game and the strong sales trends, will be about \$1.61 billion this year, which represents a 4 percent increase over last year's Scratchers sales. The combined jackpot games will be slightly higher than the revised goal in the budget of \$865 million. Staff is projecting sales of \$880 million, which is a decline of about 14 percent from year-to-year. In addition to the downturn in the economy, sales were also impacted by numerous lower jackpots throughout the year.

Hot Spot® sales have declined about 7 percent relative to last year, putting it at \$127 million at year end. The Daily Games will be about even to last year, finishing the year at \$328 million. In summary, the Lottery expects to come in at \$2.95 billion which will result in approximately \$1.04 billion going to education, which marks the ninth consecutive year that the Lottery has provided education more than \$1 billion.

# b. Financial Statements for 3<sup>rd</sup> Quarter 2008-09

Borucki stated that the California Lottery Act requires us to prepare quarterly financial reports in compliance with generally accepted accounting principles. The financial reports were distributed to all required to be distributed to, per Government Code 8880.65; and the Lottery requests that the State Controller's Office transfer approximately \$268 million to the Lottery Education Fund on May 15, 2009.

#### c. Legislative and Outreach Updates

Richard Woonacott, Deputy Director of Legislative and External Affairs, reported that staff has continued its outreach with members of both the Assembly and Senate in providing Lottery overviews, as well as discussing modernization and the new business plan. Woonacott stated that the MEGA Millions Fix legislation is proceeding forward as a consent item and is due in the Assembly Government Organization in a couple of weeks.

In regards to the interagency agreement with the Office of Problem Gambling (OPG), the Lottery has increased the amount from the agreed \$60,000 to \$125,000, which allows OPG to continue working on youth outreach. Terri Sue Canale, Deputy Director of OPG, will be at the next Commission Meeting to provide a full update. Ms. Canale will discuss problem-gambling treatment money and will focus on the Asian gambler as well.

Discussion by Commissioners.

#### d. In the Line of Duty Scratcher

Borucki stated that the Lottery partnered with the California Police Officers Memorial Foundation to produce a special Scratchers called "In the Line of Duty" and sales through June 13 are approximately \$9 million. The current amount paid to the Memorial Fund has been about \$78,000 for the first two months. The amount due for May is another \$54,000. The organization depends solely on contributions and write-offs on income taxes that are sent in and they are significantly down this year. They may use the Lottery's contribution to set up some long-term annuities to continue the foundation.

In June, the total contribution will add up to about \$155,000 for the Scratchers ticket. Borucki stated that the Lottery also plans to host the children and surviving spouses at some various upcoming baseball games. Borucki shared with the Commission, a special video that is on the Lottery's website that talks about the ticket and the foundation. (Video played) The video will also be used at various police officers' conventions and the Scratchers tickets will also be available for purchase.

# 8. Consent Calendar

There were no items on the Consent Calendar.

# 9. Action Items

#### a. Fiscal Year 2009-10 Budget

Michael Ota, Deputy Director of Finance, presented highlights of the 2009-10 Budget. Budgeted revenues for 2009-10 are at \$3.01 billion, an increase of about \$44 million over estimated revenues for the current fiscal year. The components come from \$2.96 billion in sales, about \$10 million higher than what staff was projecting for this year, and \$50 million from restructuring the Lottery's investment portfolio. The sales goal for Scratchers tickets is \$1.7 billion, which is a 5 percent increase over the Lottery's already higher 2008-09 Scratchers sales. The goal was based on growth in the Scratchers sales since mid-January, spurred by the very successful launching of the television show and Scratchers ticket, a full year of the Scratchers Second Chance Replay Program, and also introduction of some new games to expand the Lottery's player base.

The sales goal for SuperLOTTO Plus and MEGA Millions jackpot games is \$805 million. While it represents an 8 percent decline from this year's sale, it is substantially lower than the 14 percent decline that the Lottery experienced during the current fiscal year. The sales goal reflects how Lottery initiatives have begun to show signs of stabilizing the decline in jackpot sales. The sales goal for the Daily Games and Hot Spot is \$455 million which are consistent with the 2008-09 sales figures.

The \$2.96 billion projected sales goal does not include any assumptions regarding passage of Lottery modernization legislation that would result in increased revenues. Focusing on prize expenses, the Lottery Act mandates that 50 percent of the sales of Lottery products are required for prize payments. The 2009-10 budget continues the Lottery's past strategy of redirecting funds from the administrative budget to enhance prize pay-outs. In this budget, the Lottery proposes \$1.58 billion for prizes, which represents 52.6 percent of total projected revenues going to winners.

The administrative expense budget is comparable to 2008-09, although slightly higher in total, the budget for 2009-10 administrative expenses is actually a lower percentage of sales than 2008-09; 13.4 percent compared to 13.6 percent. The

Lottery proposes generating savings in personnel costs by keeping 27 vacant positions unfilled through December of 2009. The budget for personnel costs will fund 640 permanent authorized positions. Staff is proposing to add two positions in Human Resources, one position in Legal, one position in Security and Law Enforcement, and reducing one position in Information Technology Services. The new positions are all in Headquarters and are necessary to address increased workload. Administrative expenses also include funding for the multi-year business plan strategies that were approved in the May Commission Meeting.

Finally, the proposed budget continues the long-standing practice of providing an administrative spending reserve set at a very conservative \$1.9 million. Given the variables that can negatively impact sales and unpredictability in the financial markets, this provides a modest reserve to mitigate potential revenue shortfalls and/or unanticipated expenses. In summary, the Lottery expects to provide over \$1.05 billion to public education in 2009-10 which will mark the tenth consecutive year that the Lottery has surpassed the billion-dollar mark. The proposed budget does not include any assumptions regarding passage of Lottery modernization legislation. The sales goals are limited by the amount of administrative dollars that can be redirected to supplement prize payouts. Should the Legislature approve actions to modernize Lottery operations by lifting prize payout restrictions, the Lottery will submit a revised budget to the Commission for approval.

Discussion by Commissioners.

Mass asked if anyone from the audience had any questions on Action Item 9(a). No one came forward so he proceeded to the motion of approval.

Yin made the motion to approve Action Item 9(a). Seconded by Flores. The motion passed unanimously (3-0).

#### b. Business Planning Consultant

Linh Nguyen, Chief Deputy Director, stated that in 2006, the Lottery had a singular strategy of increasing prize pay-outs in its Scratchers games and didn't have a new game in seven years. The Lottery's advertising was getting stale and there was little investment in training or staff development. The Lottery has struggled with its short-term planning and the revolving door of directors, 20 directors since the Lottery began 24 years ago. The Lottery is a very complex \$3 billion a year entertainment and sales operation that requires a tremendous amount of best practices, careful planning, know-how, and relationship building. From that basis, staff began the development of the 2007-10 Business Plan. The introduction of MEGA Millions in 2006 was a last effort to turn sales around in the draw games. Interest in the Lottery was declining and so was its brand image. The Lottery stopped its beneficiary awareness efforts, there was not a cohesive

marketing strategy and staff relied on a singular strategy of higher Scratchers payouts. The goal at the time was long-term planning and long-term growth.

The Commission approved the 2007-2010 Business Plan in an attempt to turn sales around. As a result of the business plan, staff discovered how far behind the Lottery was in its systems, processes, and procedures. Development of the next business plan is imperative to continuing the Lottery's positive momentum and maximizing profits for education. Camelot is not just a business planning consultant; they are a consultant that will work throughout the implementation as well. The solution is in efficiency, productivity, innovation, and giving Lottery employees the tools and the training they need to succeed.

Staff carefully weighed various options over the last three years including discussions with several vendors for assistance with the business plan, but none have been able to provide a comprehensive set of services or sources that meet the Lottery's goal. Other vendors did not possess the ability to help manage the many complex interdependencies or the ability to stay on board to implement, train and share knowledge with our staff. Camelot has operated a lottery successfully for 15 years and no other vendor has the experience of operating a multibillion-dollar lottery.

Camelot was in a similar situation as the Lottery and was able to turn its sales around through strategic planning in a very concerted effort to implement best practices. Camelot has already invested tens of millions of dollars in developing best practices and tools that the Lottery can leverage. Camelot also has a sterling record on social responsibility and is highly experienced in hitting its financial planning targets. The Lottery and Camelot believe in progressive growth, which is a lot of players playing a little rather than a few players playing a lot. In the United Kingdom, 70 percent of its population plays their lottery and in California, only 43 percent play the California Lottery. Both lotteries also have very similar regulatory environments. No other state in the United States has as stringent a regulatory environment as California, however Camelot has to deal with the same low prize payout issues and a 34 percent profit margin that the Lottery does. Camelot is also a world leader in regard to responsible gaming.

The Lottery will gain improved retailer services and support; the tools to help our salespeople do their job the way they know that it should be done. Staff will get help in creating a disciplined project-management program, a revised approach to advertising and promotions, a product plan and portfolio to help develop new games that appeal to a broader audience, an overhaul of the Scratchers distribution and accounting processes, and a corporate social responsibility plan. These efforts will be carried out by working side by side with Camelot and the Lottery's staff to evaluate our business, to jointly develop a business plan and identify quick wins. Camelot will help to develop a long-term implementation road map to develop realistic financial models with performance expectations, and continue evaluating and making adjustments over the next four years.

The fee structure is a performance contract and is based solely on increased profits to education. If the Lottery does not make money, Camelot will not make money. Camelot is taking a risk by not earning any profit up front and has agreed to total transparency so that the Lottery will know what their costs are. Camelot's fee has no impact on educations share; the Lottery is paying for this effort solely out of the administrative portion of its budget.

Camelot will receive a \$3.5 million flat fee up front. The Lottery has analyzed and compared similar consulting arrangements and fees range from \$5 million to \$6 million if the Lottery was to pursue it that way. The Lottery has agreed to up to \$10 million in performance fees which is based on incremental profits that Camelot will help the Lottery gain. If the Lottery does not gain any profits, then Camelot does not make anything at all. If the Lottery increases its profits, Camelot will receive 5 percent of any incremental profit above 2008-09 levels for three fiscal years. However, if there is a change in legislation, that amount drops to 2 percent of any incremental profit because the Lottery believes much of the profit will be a result of higher prize payouts and not necessarily Camelot's efforts.

For example, if Camelot makes \$5 million education will have gained \$100 million in a single year. In addition, the Lottery has negotiated up to \$1 million in refunds. If Camelot is able to receive \$5 million in performance fees, the Lottery would be refunded \$500,000. If Camelot reaches a million dollars in performance fees, the Lottery would be refunded an additional \$500,000. Accordingly, staff is requesting a total expenditure authority of us to \$13.5 million over the next four years.

Discussion by Commissioners.

Mass asked if anyone from the audience had any questions on Action Item 9(b). Felix De La Torre, Senior Staff Attorney for SEIU Local 1000, and Randy Cheek, a legislative advocate from SEIU Local 1000 asked for clarification on the Planning Consultant Contract with Camelot.

Yin made the motion to approve Action Item 9(b). Seconded by Flores. The motion passed unanimously (3-0).

#### c. Contract for Security System Services

Bill Hertoghe, Deputy Director of Security/Law Enforcement (SLED), requested consideration of a new contract for the security systems services for a three-year contract with Stanley, which is now called "Stanley CSS." The Lottery has been working with the company since 1992 and they provide 24-hour, seven-day a week security services. It includes the remote cameras, the surveillance systems, the access control and also the Lottery's alarm system. Stanley CSS

also maintains not only the security system in Headquarters, but in all of the Lottery's remote sites, nearly 14. The contract is currently in its last year of extension, which will end August 31, 2009. Staff is requesting a three-year contract at \$1.5 million, with additional extensions of two one-year terms.

The HSS proprietary software and specific hardware is not available from other vendors. The Lottery is limited by license agreements from allowing other vendors to access HSS systems. Due to the proprietary software and specific hardware contained within the Lottery's security system and the complexity associated with servicing this equipment, maintenance has continuously been provided by Stanly CSS. Because this proprietary software and hardware is critical to the Lottery's current physical security system, competitive bidding would not be feasible or effective at this time.

#### Discussion by Commissioners

Mass asked if anyone from the audience had any questions on Action Item 9(c). No one came forward so he proceeded to the motion of approval.

Yin made the motion to approve Action Item 9(c). Seconded by Flores. The motion passed unanimously (3-0).

# d. Scratchers® Game Profiles for Games 612, 613, 614, and 615

Liz Furtado, Senior Marketing Specialist, presented the Scratchers games to be launched in November 2009. Game 612 is a \$1 holiday game with a Match 3 playstyle with a specific variant. Featuring holiday themed graphics with a variety of scenes, the game can also be used as a gift tag for gift-giving during the holiday season. The game has a \$500 top prize and overall odds of winning are 1 in 4.37. Game 613 is a \$2 holiday themed game that includes a Key Number Match playstyle and two variants. The game offers all cash prizes with winners starting at \$3 and above. The top prize is \$12,000 with overall odds of winning at 1 in 5.32.

Game 614 is a \$2 game with a Key Symbol Match playstyle with a specific variant. Players match either "Winning Number" to "Your Numbers" to win the associated prize. In addition, if the player finds a specific symbol, they automatically win the prize shown. The top prize is \$15,000 and the overall odds of winning are 1 in 3.86. Game 615 is a \$3 crossword game. The prize amount won depends on the number of words that are completely revealed on the ticket. The game will also feature a new way to win to add to the excitement and extended play value. In addition to the traditional way to play, if a completed word in a winning combination contains a special symbol, the prize won is automatically multiplied by four. The top prize is \$20,000 and the overall odds of winning are 1 in 3.51.

Discussion by Commissioners.

Mass asked if anyone from the audience had any questions on Action Item 9(d). No one came forward so he proceeded to the motion of approval.

Flores made the motion to approve Action Item 9(d). Seconded by Yin. The motion passed unanimously (3-0).

## e. Extension of the United Parcel Service (UPS) Contract

Michael Brennan, Deputy Director of Sales/Marketing, brought forth a one-year extension to the UPS contract for Scratchers ticket delivery services. The extension would go through August 19, 2010, and amend the current contract with UPS for Scratchers delivery services to add \$3.6 million to the total contract expenditure, bringing the total contract authority to \$14.1 million.

The Lottery has used Scratchers ticket deliver service since sales began in 1985. Currently, staff ships approximately 60,000 orders per month, which equates to about 585,000 packs of tickets a month. The current three-year contract has two optional years for extensions. This is the first one and the original contract was approved by the Commission on August 9, 2006. The original cost per delivery for the fourth year in the contract extension was \$4.61 million. UPS has agreed to hold the delivery cost at this fiscal year's price of \$4.45 million, saving approximately \$115,000 in the upcoming fiscal year.

UPS is a very well-known and respected courier that has provided timely and accurate delivery services. Well recognized by the Lottery's retailers, they provide overnight processing and next-day delivery. UPS assigns two full-time staff to each of the Lottery's distribution centers. UPS has the equipment necessary to produce the bar coding on the shipping labels, which are also provided at their expense.

Discussion by Commissioners.

Mass asked if anyone from the audience had any questions on Action Item 9(e). No one came forward so he proceeded to the motion of approval.

Yin made the motion to approve Action Item 9(e). Seconded by Flores. The motion passed unanimously (3-0).

#### f. Contract Award of New Headquarters Building Construction

Terry Murphy, Deputy Director of Operations, presented information on the proposed construction contract for the new headquarters building. The Lottery's architect, LPAS, has worked with staff to verify and refine the space needs that had been developed preliminarily. Using the information, LPAS has developed detailed floor plans for the building, including the layout for both the hard walls and the modular furniture.

LPAS has also focused on structural and mechanical system designs that also included additional consideration of some options that would make the building more efficient to operate over time and provide a better work environment for Lottery employees. Several of the options that were considered were not viable because the benefit they could provide did not warrant the initial cost. One area in particular, was some green elements. Those options were looked at and those that are proposed had a payback of three to 15 years especially the efficiencies that gave energy savings that would basically pay themselves off over time and then just save money.

The estimated construction cost, which includes the base demolition, site work, and new building construction cost, has increased from \$45.8 million to \$46.9 million, which is just a refinement in the estimate. There are allowances for the design and construction contingency and escalation contingency that are allowances that may be used if needed but are not necessarily a guaranteed expenditure. Because of market conditions, the escalation contingency has reduced. The construction industry is slowing down, prices are leveling off; staff does not expect as much escalation as had been previously anticipated.

The design and construction contingency has been modified primarily to ensure the Commission that the amount of funding that is approved today will deliver the headquarters project. The delivery method that is being used is called "Design Assist," and the key element is bringing the construction contractor on board during the design phase to work with the Lottery's architect, LPAS. On March 18, Lottery staff released a Request for Proposal from construction contractors. On April 17, 14 proposals were received from a very well-qualified group of contractors. Murphy described the evaluation team's selection process. Otto Construction was the company found to be the best fit for the project and provided the lowest fee proposal overall. Otto Construction has been in business for over 60 years and has extensive experience in Northern California and the City of Sacramento. Otto Construction has also worked with the Lottery's architect, LPAS, on former successful projects.

Discussion by Commissioners.

Mass asked if anyone from the audience had any questions on Action Item 9(f). No one came forward so he proceeded to the motion of approval.

Flores made the motion to approve Action Item 9(f). Seconded by Yin. The motion passed unanimously (3-0).

# 10. Commissioner General Discussion

# 11. Scheduling Next Meetings

The next Commission meetings for 2009 are tentatively scheduled for August 19, October 21, and December 3 at the Lottery Headquarters in Sacramento. The times for the meetings will be determined.

# 12. Public Discussion

Mass asked if anyone from the public had anything to discuss. No one had signed up prior to the meeting and no one came forward, so he proceeded to the next item on the agenda.

# 13. Closed Session

The Commission convened to a closed session at 10:49 a.m. to confer and received advice from legal counsel regarding pending litigation (including adjudicatory proceedings, potential litigation exposure or initiation): CASE v. Schwarzenegger et al.; Hawara v. California State Lottery; McVeigh v. California State Lottery.

# 14. Adjournment

Meeting adjourned at 11:31 a.m.